2020 ANNUAL REPORT





FROM OUR DIRECTOR



Dear Friends,

As I reflect upon this past year, which began on July 1, 2019 for LakewoodAlive, it seems like such a different world. A world where we could be close with our clients, volunteers and staff. The year began as most of our years do with our Front Porch Concert Series, and community favorite Lakewood Summer Meltdown. Our volunteer projects were in full force and we were plugging away as we normally would. In October, we were able to kick-start the second phase of the Warren Road Beautification Project, where we installed new art murals, crosswalks, trees and bike racks. As with phase one of the project, our second project was focused on bringing more color, nature and beauty of the intersection of Madison and Warren Roads.

A positive change greeted us in January as we moved in to a new office space that provided a healthy and clean

work environment. Following a successful Loving Lakewood fundraiser in February, LakewoodAlive, along with the rest of the country had to change; immediately. We implemented a COVID-19 policy within a matter of days after it had been written and switched to working from home. That was March 16.

We knew that we needed to come together with community leaders and city and elected officials to work together to create a plan that would support both residents and small businesses alike. We collaboratively aided in launching a City Rent Relief Program; created an incredibly simple small business bridge loan product with First Federal Lakewood; met virtually with merchant groups weekly; helped the mayor form a Small Business Taskforce; and began hosting educational webinars. Since small business is truly the heart of this community, we strengthened our small business support program to ensure we were doing all that we could to help Lakewood's entrepreneurs.

When COVID-19 hit, our community felt the impact immediately, especially the seniors and low-moderate income folks we work with every day. We partnered with the Office on Aging and delivered meals to seniors so that they could stay safely in their homes. We called every one of our clients to see if they were ok, what they needed and how we could help. And we pressed on, taking Knowing Your Home virtual instead of outright cancelling; continuing the Paint Lakewood Program that helps low-moderate income residents paint their homes and remove exterior lead paint; and doing all we could to continue, regardless of COVID, to ensure our neighbors live in healthy and safe housing.

Our team rallied, working more closely by leveraging technology and meeting with each other daily and as a staff twice per week. The board of directors was with us every step of the way, supporting the changes we had to make to ensure safety and continuity of the organization. And our donors stepped up when we needed them the most helping us achieve our most successful fundraising campaign yet.

This year, we all changed and adapted. I am honored to be part of an organization with such a community focused mission. We sought every possible way to help our neighbors and keep our team in-tact, healthy and safe. Thank you for being part of this team and for the impact you are making on the community.

Sincerely,

d.

lan Andrews Executive Director

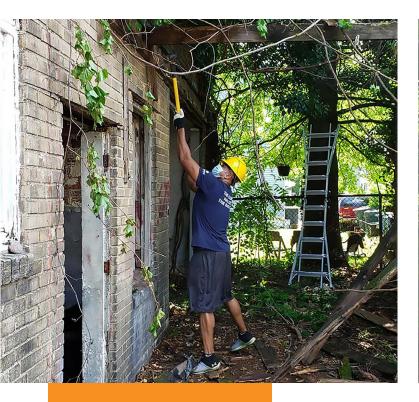
OUR MISSION

LakewoodAlive is a community centered non-profit that fosters and sustains vibrant neighborhoods.

OUR VISION

Our vision is a welcoming community that thrives on engaged residents, desirable housing and an entrepreneurial spirit that connect in strong diverse neighborhoods to maximize quality of life.

HOUSING OUTREACH PROGRAM





Volunteer Projects Total Volunteers: 175 Total Projects: 25 Total Hours: 525 **Total Value: \$ 22,500**

Knowing Your Home July '19 - June '20 Total: 14 Workshops 406 Participants * * Without YouTube numbers

Clients Served

Total (duplicated) 1,725 (unduplicated) 550

Home Visits July '19- June '20 Total: 270

LakewoodAlive administers a Housing Outreach Program which connects residents with resources to maintain the community's aging housing stock. These services are designed to offer a one-stop place for residents to ensure they are able to live in healthy and safe housing:

- · Working one-on-one with low-moderate income residents, many of whom are senior citizens, to connect them to resources, as well as to volunteer labor to complete necessary home maintenance.
- The Lakewood Pride Fund, a program that leverages a collection of funds to secure home repair loans for families who otherwise might not have access to conventional bank financing.
- The Knowing Your Home educational series, which focuses on sustainability and maintenance best practices empowering homeowners to tackle necessary home repairs and improvements.



HOUSING OUTREACH PROGRAM

Paint Lakewood

• The Paint Lakewood Program, a grant program for low-moderate income residents to assist with obtaining affordable exterior house painting.



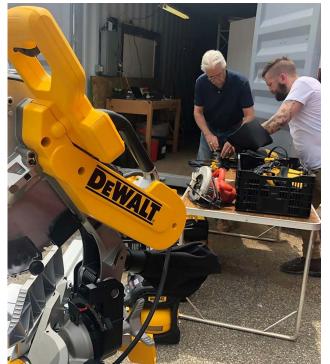


Paint Program July '19 - June '20 Total Projects: 14 Total Improvements: \$36,680 Total CDBG Investment: \$70,915

- All 14 clients served through the Paint Lakewood Program are low-moderate income (80% or less than area median income)
- 7 of 14 clients were elderly citizens or 50%
- 3 of 14 were female heads of household or 21%
- 4 of 14 were single female senior heads of household or 28%
- 1 of 14 was disabled or 7%

Lakewood Toolbox

• The Lakewood Tool Box, which offers community members an affordable and educational option for borrowing tools that are essential for completing home repairs.



Tool Box Stats 7/1/2019-6/30/2020 81 Members 94 Tools Borrowed 5 Memberships Through Scholarship



SMALL BUSINESS SUPPORT PROGRAM



\$200,000 Small BUSINESSES FUNDED

FIRST FEDERAL LAKEWOOD SMALL BUSINESS RENT SUPPORT LOAN

\$187,500 118 ^{SMALL} BUSINESSES FUNDED

CITY OF LAKEWOOD RENTAL & WAGE SUPPORT PROGRAM





THROUGH THE LAKEWOODALIVE SMALL BUSINESS SUPPORT PROGRAM:

- 10 Small Business Webinars with 287 Virtual Attendees
- 250 Small Business Support Calls
- 156 Merchant Phone Meeting Attendees

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Small businesses have always been at the heart of what LakewoodAlive has focued on since the inception of the organization. In Lakewood, small business is big business and LakewoodAlive works to support and encourage entrepreneurs in our community. In March 2020, we saw the early signs of the challenges that small businesses would likely experience during a global pandemic and expanded our services to include partnering with the City of Lakewood and other financial partners to get monetary resources into the hands of those who needed it most. LakewoodAlive continues to find and share resources, knowledge and support to the small business community, working to create a solid foundation to help them to continue to weather the storm and keep their doors open.

COMMUNITY OUTREACH

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57,500 VIEWS

Eight Virtual Front Porch Concert Concerts Total views: 57,500 Average: 7,188

32,000 views

11 Getting to Know the Lakewood Tool Box Video Series Total views: 32,000 Average: 2,909





COMMUNITY SOLIDARITY EVENTS

- Chalk Your Walk
 (Take 1 & 2)
- Light the Lakewood Night (Take 1 & 2)
- Post Your Pet
- Share Your Lakewood Spring

Throughout the pandemic, social media became an even larger asset in telling LakewoodAlive's story and keeping the community connected. Our biggest priority is health and safety, which motivated us to find creative solutions for sharing information and continuing our beloved events. We adapted with outstanding success, popular events like our Front Porch Concert series, shared information through our Getting to Know the Lakewood Tool Box: Shelter in Place Edition series and created community solidarity initiatives designed to create a sense of togetherness. In a time of uncertainty, our social media outlets truly became a way of sharing essential and uplifting messages.

SUPPORTERS

(July 2019 - June 2020)

VISIONARY \$1000+

Anonymous Michael & Missy Bentley Bill & Diane Craighead Bryan & Megan Evans Cindy & Timothy Friedmann Nora & Kim Katzenberger Play Grounds Cafe James Ptacek Susan & Jeff Ritter Sauced Taproom & Kitchen Barbara Shipley Blaire Skinner & Sean O'Connor Pam & Tom Smith Juan Vergara Jennifer & Laird Wynn

CHAMPION \$500 - \$999

Greg Atwell David Baas Curtis Brosky & Betty Tereck Monica Caster Mary Anne & Byron Crampton Stelio Flamos Laura Hoag & Jonathan Fredrick Lakewood Vineyard Church Joe & Pam Lanter Tom & Judy Leatherman Caitlin Magner Jarrell & Andrea McAlister John & Nancy McMillan Melissa Meany Brittany O'Connor & Todd Heckeler David & Laura Sangree Sandra Sauder Pastor Paul & Karen Schreck Linda Springer Stokley & Vondrak Properties Albert & Alice Stratton Ben & Lindsay Tomins Darren & Missy Toms Paul & Peggy Wasserbauer

PARTNER \$250-\$499

Joel & Teresa Andreani Ryan Sheldon & Brittany Graham Audrey Bednash Connie Bielawski Daniel & Karen Bosworth Nathan & Lauren Brocone **Broestl & Wallis Fine Jewelers** Burke Marine Surveys, Inc. Anne & Ted Calabrese Ray Cushing Michael DeAloia Lucinda & Tom Einhouse Sara Fagnilli Steven & Judith Fesko Michael Fleenor & George Graham Forage Public House James & Lynn Foran Philip & Marcia Hall Matthew Hallenburg Bridget & Brandon Jablonski James & Alice Kenny John Scott & Donna Clifford Klein Lion & Blue Councilman Dale Miller Marcia Moll & Rick Sicha John & Lisa Moran Carl & Dolores Orban Chris Piazza & Chris Herzner

Tamara Racin & Tom Mohney Daniel & Jennifer Raynor Linda Rocchi Heather Rudge Elizabeth & Dave Spahr STEM Handmade Soap The Jack and Anne Huxtable Palomaki Charitable Fund Anne Varano Jason & Sara Verderber Terry & Candace Vincent

FAMILY \$100-\$249

John & Cathy Aldrich Dana Anderson Ian Andrews Dr. Michael Barnes Hannah & Michael Belsito Matt Bixenstine & Alyse Lamparyk Blue Ridge Media Company Bob & Mary Bond Allen Bookman Lainie & Joe Breiner Margaret Brinich & Troy Bratz Tom & Molly Bullock Joanne Calkins & Sally Lammers William & Mary Lou Call William & Joan Campbell Charles & Linda Canepa Carol Lynn Salon Plus Melanie Carr Deborah Carr Jay & Jill Carson **Richard Castele & Carolyn Leitch** Annamarie & Donald J. Chick Amy & Ken Chodzin Steve & Linda Clark CLEAResult Michael Clock Hal & Connie Cooper William & Cynthia Costello John & Teresa Craighead Dr. Amy & Michael Daso Jeff & Katie Davis Sandra Demart Deborah & Danny Denney Tim Dewald **Charlene Doering** Robert Donaldson Kelly & Philip Florian Vince Frantz Eileen & John Gallagher Dr. Charles & Eileen Garven Charles & Patty Geiger Maria & J. Gerstenberger Eugenia Gorski Holly & Brian Grambort Marie & Charles Grossman Anson & Mariah Hall Tyler Hanson Tom & Fran Hayden James & Madeline Hayes Dr. James Hekman & Mark Pasher Holly Henry Katherine Howley Inn the Doghouse Sarah Kepple & Andrew Harant Mary Kepple Mary Kinney Piunno & Ralph Piunno Drucilla Knutsen Maureen Koopman Kathryn Kosiorek

Sasha & Ruth Kostadinov Eugene & Jo Ann Kramer Benjamin Kroeck Lakewood Public Employees Local 143 AFSCME Dennis & Kim Lansdowne **Timothy Laskey** Daniel & Jane Leschnik Dawn & Timothy Liston Danielle Locke Mary Carol & John Lucic Ronald Lucien Jeanne & Michael MacKay Tish & Bill Marshall Cynthia & Jake Marx Janelle & Ben Massaro Kaitlin McCaulley & Justin McCaulley Mary Sue McGorray M. Kathleen McKeon Louis & Lynn McMahon Melissa McMullen Nora McNamara Kevin & Melissa Meehan Leslie Mitchell Thomas Mulready & Carol Hunt Meg & Michael Naylon Sheila Neligan-Riley & Sean Riley Carolyn Ostrom Thomas Ostromek Steven & Kathy Ott Jennifer Pae Regina Polunas Gavlak John & Norine Prim John Pyke Robin Ratliff Scott & Jill Richardson Laura Ross Tim Rossiter **Timothy & Nancy Rowell** Marilyn & Greg Rudnick Patty & Jim Ryan Michael & Megan Sambrook Peggy Sammon Amanda Santa LuAnn Shuster & Joseph Tucker Paulette Simonetta & Henry Pikturna Dave & Mary Lynne Slife Vicki & Dan Smigelski Kevin Smith Dr. Stephen & Marianne Sroka Rolly & Kelly Standish Arthur & Sherri Stehlik David Stein Don & Karen Strang, Jr. Anette Sullivan Robin & Scott Suttell Bill & Jodi Theis Lou Tisler Judith Towner Allison Urbanek Laura VanDale & Tedd Roos Tanya & Jon Wagner Thomas Wagner & Malinda Smyth Mikelann Ward-Rensel & Bob Rensel Julie & Shawn Warren Mary Warren Stephanie Wetzel-Toole William Whitney & Alexandra Buchanan William Gaydos & Associates Martha Woerner Judith & Walter Wright Lucas Yousko

FRIEND \$50-\$99

Kelly Anderson Daniel Ang Daniel Barden Molly & Kyle Barnard Joe Beno Kathleen Betz Kristin Betz Ann & Bill Beyer Tony & Alice Bocchicchio Paul & Ashley Brandich Thomas & Cheryl Brown Brittany Bush Sarah Carney Lynda Carter & Mark Niemi Brian & Tiffany Charkosky Paul & Noreen Chase Jonathan Clark James & Norma Collin David Connor & Paula Maeder Connor Margaret Cooney John Corlett & Dr. Doug Van Auken Colleen & Ryan Cronin Mary Dadas-Bentley & Jeff Bentley Adele Darling David & Stacie Dashiell Gail Davis Carol Dybo Jerry & Susan Echols Joel & Yvonne Egertson Pam Ehren Jennifer Ehrhardt Robock Mary Pat & Bill Ellert Ed & Gladys Favre Libby Filak Jim & Megan Fox Christopher Frohring Vanessa Furrer Mayor Meghan George Mary Gerhart Deborah & David Goldstein Christine Gordillo & Hugh Campbell Margaret Grady & Thomas Attenweiler Jacquelyn & Brent Grandey Brenda Gravelle Susan & Joseph Gregg Mary Gruber Phil & Heidi Hilty William Hilyard & Gina Vernaci Barbara Hoekstra Stephanie & Tony Howard Kevin Hudson Ryan Hurley Emmie Hutchison & Michael Evans Greg & Kelly Jones Kali Juppe Joseph & Kristin Kalinowski Joseph Keppler & Chris Murphy Carol & Douglas Kerner Cheryl & Thomas Kildren Michael Killik Laurie Kincer Christopher King & Anne Cudnik Carolyn Kmieck Kelley Knight Patricia Kocinski Michael & Patty Krivosh Peter & Ellen Kwiatkowski Andrew & Ingrid Lamparyk Eric & Cindy Lowrey Phil Marguis Carol & James Mason

SUPPORTERS

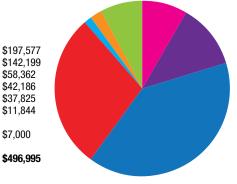
FRIENDS \$50-\$99 CONTINUED

Jennifer & Carsten McCarter Martin McGuan Katelyn & Bradley Milius April Miller Amy Miller Jeff Montgomery Joel Moyer & Ann Grimberg Peter & Laura Nelson Kim Orcutt Meg Ostrowski Sandra Pantina Michelle Pechnik Patrick & Sharon Perotti Robert Phinney Geoff & Michelle Prendergast Marilyn & Michael Purdy Justin Raines Roberta & Calvin Ratcliff Margaret Robinson Joseph & Sonia Rosberg Arthur & Brooke Sansom Joe & Ann Schleckman Stephanie Schmelzer Elizabeth Schneider Scott Loge Jason Shachner Rebecca Shaw & David Turner Lauren Smigelski Corey Snipes Carolyn & Tim Spath Stephen Tunstall Joe & Elizabeth Stewart Craig & Shannon Strachan Pat & Kathy Theobald Joan Tropf Heather Tunstall Jean Uhr Roger Urbanek Colleen & Ben Van Lear Chitra Walker Karen & James Watson Jason Weiner & Kris Williams Kathleen Whelan Stacey Whiteamire Jane Kathleen Whitehurst & Joseph Tomino Scott & Margaret Wilburn

2020 Income

 Local Government Grants 	\$197,577
 Special events 	\$142,199
 Individual Contributions 	\$58,362
 Corporate contributions 	\$42,186
 Foundation/trust grants 	\$37,825
 Earned Income 	\$11,844
 Donated Space 	
and Services	\$7,000

TOTAL INCOME



2020 E	xpenses
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- Program Services
- (Commercial, Residential)
- Management & General
- Fundraising

TOTAL EXPENSES





PARTNERS

(July 2019 - June 2020)

Addicted Coffee Bar Lakewood Aladdin's Eatery American Red Cross Apple Employee Giving Around the Corner/ Georgetown **AXA** Foundation **Barton Senior Center** Bath Fitter Beat Cycles Beck Center for the Arts **Bentley Wealth Management** of Raymond James Berkshire Hathaway HomeServices Lucien Realty **Bike Lakewood** Blue Ridge Media Company Brant Smith / NEO Realty Group Brennan's Floral Gift Shop **Buckeye Beer Engine Caffeine Lakewood** Carol Lvnn Salon Plus Carvana **CHN Housing Partners** Chronic Tattoo **Cindy Friedmann Citizens Bank Citizens Charitable Foundation** City of Lakewood **Clark Wealth Management Cleveland Clinic Lakewood** Family Health Center **Cleveland Home Title Cleveland Lumber Company Cleveland Property** Management Group Convey360 Cotton Lakewood Courtney Noster / Healthy Lakewood Foundation Cox Communications Cuyahoga Arts & Culture Cuyahoga Community College Cuyahoga County David Deming **Deb Riddle Designs** Dewey's Pizza **Discount Drug Mart** Dollar Bank Downtown Lakewood Business Alliance Echo Health Edible Arrangements Empowering and Strengthening Ohio's People (ESOP) Erie Desian Erin Vokes

Fetch **Fidelity Charitable** Fifth Third Bank First Federal Lakewood Flower Blossoms Program Volunteers **Forage Public House** Friends of Lakewood Dog Park Friends of Lakewood Public Library Geiger's **Giant Eagle** Good Soil Lutheran Grace Gallucci / Northeast Ohio Areawide Coordinating Agency Great Day Improvements **Greater Cleveland Regional** Transit Authority Home for the Holidays Pop-Up Shop HomeAdvisor Hon. Patrick Carroll, Lakewood Municipal Judge **IMAGES** Photographic Art Gallery Inn The Doghouse Jana's Deli Jimmy John's Lakewood Joe's Deli & Restaurant Julie & Shawn Warren Karen King Catering Keep Lakewood Beautiful Kent State College of Nursing KevBank Lakewood Anglican Church Lakewood Baptist Church Lakewood Board of Education Lakewood Catholic Academy Lakewood Chamber of Commerce Lakewood Church of the Ascension Lakewood City Center (Phillips Edison & Company) Lakewood City School District Lakewood City Schools Community Recreation and Education Department Lakewood Congregational Church Lakewood Family YMCA Lakewood Fire Department Lakewood Garden Center Lakewood Hardware Lakewood Historical Society Lakewood Masonic Temple Lakewood Patch Lakewood Police Department

Lakewood Public Library Lakewood Vineyard Lakewood Warren Detroit Partnership Lanter Legal, LLC Laskey Costello CPAs Lion and Blue LSC Service Corporation Lvft Malley's Chocolates Matthew Marko / **Progressive Insurance** Mayor Meghan George Mayor Michael Summers McGorray-Hanna Funeral Home Melt Bar and Grilled **Michael Bentley** Mike Bentley Milo & Me **MLSound Design, LLC** National Storage Centers NetworkinGuys No More Monkeys Norris Chiropractic Northeast Ohio Public Energy Council (NOPEC) Ohio CDC Association **Ohio City Burrito Ohio Savings Bank** Omni Lakewood O'Neill Healthcare Lakewood **Onix Networking Onix Outreach Orangetheory Fitness** OvVegh Photography Paisley Monkey Paula Reed PayPal Giving Foundation Peace Racing PetPeople Pet's General Store Pink Lotus Yoga Plantation Home Platform Beer Play Grounds Family Café PNC Bank **PNC** Foundation Prime + Process Hair Lounge Profile by Sanford **Rally Health** Renewal by Andersen Robert Myers Insurance Agency **Rockport Wealth Advisors** Ronald P. Kolodziej, D.M.D., M.S. Rotary Club of Lakewood and Rocky River

Roundstone Insurance Rozi's Wine House Sacred Hour Salt+ Sandra Sauder Sauced Taprooom & Kitchen Scalish Construction Second Sole Senator Nickie J. Antonio Sentry Protection Products Serpentini Winterhurst Arena Sherwin-Williams Souper Market Stacey Caskey-Coblentz / State Farm STEM Handmade Soap Tease Hair + Body Parlor The Beehive Studio The Cleveland Foundation The Cleveland Orchestra The Exchange The Ferry Cap and Set Screw Company The Lakewood Citizen The Lakewood Music Collective The Lakewood Observer The New Moon The Progressive Insurance Foundation The Root Café The Tea Lab Third Federal Savings & Loan thunder::tech Tim Dewald Tomorrow's Leaders (The Cystic Fibrosis Foundation of Northern Ohio) Toni Gelsomino / City of Lakewood **Topgolf Cleveland Trikeable Treats** Universal Windows Direct Uptown Lakewood Vertical Sound Victory Capital Management WE Lakewood Wegman Hessler & Vanderburg West Side Skates William J. Gaydos & Associates Window Universe Cleveland Yoga Roots Yourkvitch & Dibo, LLC

14650 Detroit Avenue #LL40 Lakewood, Ohio 44107 216-521-0655 | LakewoodAlive.org



LakewoodAlive

Solution @LakewoodAlive

lakewood_alive

the state